

October 30th, 2007

Dear Channel Partner:

In accordance with our partnership agreement, you are hereby notified of Hitachi Data Systems intention to discontinue the manufacture of the Hitachi TagmaStore Universal Storage Platform (USP) models 100, 600, and 1100

As you know, Hitachi Data Systems is committed to helping you provide your customers with products and solutions that lead the market in technology, functionality, reliability, and performance. On May 14, 2007, we announced the Hitachi Universal Storage Platform™ V with the fourth generation Hitachi Universal Star Network™ crossbar switch architecture. This product is recommended in all solutions where you would have proposed the Hitachi TagmaStore Universal Storage Platform (USP models 100, 600 and 1100).

As an integral component of Services Oriented Storage solutions, the Universal Storage Platform V features internal virtualization that includes Hitachi Dynamic Provisioning™ software. In addition to logical partitioning, the Universal Storage Platform V helps storage managers simplify storage administration and reduce implementation time and costs while improving performance.

In reference to the discontinuance of the Hitachi TagmaStore Universal Storage Platform (USP) models 100, 600 and 1100, please be guided by the following important dates:

- Discontinuance date (last manufacturing date) has been set at April 30th, 2008
- Available quantities will be increasingly limited as we approach the April 30th, 2008 discontinuance date.
- Upgrades will be available for a period of not less than twelve months after the last manufacturing date, after which additional orders will be satisfied while supplies last.
- Spares and service support will be available for five years, ending no later than July 31, 2013. The support will include all of the features and functions qualified at the time of discontinuance - other support may be provided on a commercially reasonable basis as determined by Hitachi Data Systems.

If you have any questions, please contact your Hitachi Data Systems Channel Manager. We look forward to sharing our new product lines with you and appreciate your continued support.

Sincerely,



John Mansfield
Senior Vice President
Global Solutions Strategy and Development

Attachment: Universal Storage Platform (USP) models 100, 600 and 1100 Discontinued Products

Description	Product Code
Disk Control Frame without Doors	DKC510-5.P DKC510I-5R.P
DKC Door Kit for HDS	DKC-F510I-DH.P DKC-F510I-DHR.P
AC Box Kit for 3-phase/30A	DKC-F510I-3PS.P DKC-F510I-3PSR.P
Power Cable Kit for 3-phase/30A (50Hz)	DKC-F460I-3ECD.P DKC-F510I-3ECR.P
Power Cable Kit for 3-phase/30A (60Hz)	DKC-F460I-3UCD.P DKC-F510I-3UCR.P
AC Box Kit for Single-phase/50A	DKC-F510I-1PS.P DKC-F510I-1PSR.P
Power Cable Kit for Single-phase/50A (50Hz)	DKC-F510I-1EC.P DKC-F510I-1ECR.P
Power Cable Kit for Single-phase/50A (60Hz)	DKC-F510I-1UC.P DKC-F510I-1UCR.P
AC Box Kit for Single Phase/30A	DKC-F510I-1PSD.P DKC-F510I-1PSDR.P
Power Cable Kit for Single Phase/30A (50Hz)	DKC-F510I-1ECD.P DKC-F510I-1ECDR.P
Power Cable Kit for Single Phase/30A (60Hz)	DKC-F510I-1UCD.P DKC-F510I-1UCDR.P
Additional Power Supply	DKC-F510I-AP.P DKC-F510I-APR.P
Additional Battery	DKC-F510I-AB.P DKC-F510I-ABR.P
Cache Data Path Expansion Kit	DKC-F510I-CX.P DKC-F510I-CXR.P
Shared Memory Path Expansion Kit	DKC-F510I-SX.P DKC-F510I-SXR.P
Additional Cache Memory Module (4GB)	DKC-F510I-C4G.P DKC-F510I-C4GR.P
Additional Shared Memory Module (1GB)	DKC-F510I-S1G.P DKC-F510I-S1GR.P
Data Path Expansion Kit	DKC-F510I-CSW.P DKC-F510I-CSWR.P
Disk Adapter	DKC-F510I-400.P DKC-F510I-400R.P
SVP High Reliability Support Kit	DKC-F510I-SVP.P DKC-F510I-SVPR.P
Power Control Interface Kit for Mainframe	DKC-F510I-PCI.P DKC-F510I-PCIR.P
Device Interface Cable connects DKU-R0 and DKU-R1	DKC-F510I-R11C.P DKC-F510I-R11CR.P

Description	Product Code
Device Interface Cable connects DKC and DKU-R1	DKC-F510I-R12C.P DKC-F510I-R12CR.P
Device Interface Cable connects DKC and DKU-L1	DKC-F510I-L11C.P DKC-F510I-L11CR.P
Device Interface Cable connects DKC and DKU-L1	DKC-F510I-L12C.P DKC-F510I-L12CR.P
Modem Card for Remote Maintenance	DKC-F510I-MDM.P DKC-F510I-MDMR.P
Serial 16-port Adapter (ESCON)	DKC-F510I-16S.P DKC-F510I-16SR.P
Mainframe Fibre 8-port Adapter for Short Wavelength (1-2Gbps) (FICON)	DKC-F510I-8MS.P DKC-F510I-8MSR.P
Mainframe Fibre 8-port Adapter for Long Wavelength (1-2Gbps) (FICON)	DKC-F510I-8ML.P DKC-F510I-8MLR.P
Mainframe Fibre 16-port Adapter for Short Wavelength (1-2Gbps) (FICON)	DKC-F510I-16MSR.P
Mainframe Fibre 16-port Adapter for Long Wavelength (1-2Gbps) (FICON)	DKC-F510I-16MLR.P
Fibre 16-port High Performance Adapter (1-2Gbps)	DKC-F510I-16HS.P DKC-F510I-16HSR.P
Fibre 32-port High Performance Adapter (1-2Gbps)	DKC-F510I-32HS.P DKC-F510I-32HSR.P
Fibre SFP Transceiver for Long Wavelength	DKC-F510I-1HL.P DKC-F510I-1HLR.P
Fibre SFP Transceiver for Short Wavelength	DKC-F510I-1HS.P DKC-F510I-1HSR.P
NAS 8-port Adapter for Short Wavelength (1.25Gbps)	DKC-F510I-8NS.P DKC-F510I-8NSR.P
iSCSI 8-port Adapter for Short Wavelength (1.25Gbps)	DKC-F510I-8ISR.P
Breaker Box for CE Laptop PC	DKC-F510I-PCBR.P DKC-F510I-PCBRR.P
Fibre 32-port High Performance Adapter (1-4Gbps)	DKC-F510I-32FSR.P
Fibre SFP Transceiver (Long Wavelength 4G)	DKC-F510I-1FLR.P
Fibre SFP Transceiver (Short Wavelength 4G)	DKC-F510I-1FSR.P
Cache Data Path Expansion Kit (C8GR)	DKC-F510I-CX1GR.P
Shared Memory Path Expansion Kit (S2GR)	DKC-F510I-SX1GR.P
Additional Cache Memory Module (8GB)	DKC-F510I-C8GR.P
Additional Shared Memory Module (2GB)	DKC-F510I-S2GR.P
Fibre 16-port High Performance Adapter 2 (1-4Gbps)	DKC-F510I-16FS2R.P
Fibre 32-port High Performance Adapter 2 (1-4Gbps)	DKC-F510I-32FS2R.P
Mainframe Fibre 16-port Adapter for Short Wavelength (1-4Gbps)	DKC-F510I-16MFSR.P
Mainframe Fibre 16-port Adapter for Long Wavelength (1-4Gbps)	DKC-F510I-16MFLR.P
Fibre SFP Transceiver for Long Wave (1-4Gbps:Max.4km)	DKC-F510I-1FL4R.P
Disk Array Frame without Doors	DKU505I-18.P DKU505I-18R.P
DKU Door Kit for HDS	DKU-F505I-DH.P DKU-F505I-DHR.P

Description	Product Code
Disk Path Expansion Kit	DKU-F505I-FSWA.P
Device Interface Cable connects DKU and DKU	DKU-F505I-FSWAR.P
	DKU-F505I-EXC.P
	DKU-F505I-EXCR.P
1 HDD Canister - 72GB/15K rpm	DKU-F505I-72KS.P
	DKU-F505I-72KSR.P
1 HDD Canister - 146GB/10K rpm	DKU-F505I-146JS.P
	DKU-F505I-146JS.P
1 HDD Canister - 146GB/15K rpm	DKU-F505I-146KSR.P
1 HDD Canister - 300GB/10K rpm	DKU-F505I-300JSR.P
1 HDD Canister - 300GB/15K rpm	DKU-F505I-300KSR.P
End of List	